



PROCUREMENT & WAREHOUSING SERVICES

E/S/M/WBE REPORT

E/S/M/WBE PROGRAM ACTIVITY AS OF DECEMBER 31, 2018

TOTAL NUMBER OF CERTIFIED COMPANIES *	716
Number of SBE Certified Companies	65
Number of MBE Certified Companies	305
Number of M/WBE Certified Companies	224
Number of WBE Certified Companies	122

* SDOP is actively working to reclaim all E/S/M/WBEs that have not renewed their certification. 16 firms expired during the reporting period and did not recertify. Total Expired Firms YTD - 75.

COMPANIES BY INDUSTRIES	SBE COMPANIES	MBE COMPANIES	M/WBE COMPANIES	WBE COMPANIES	TOTAL COMPANIES
Commodities (Supplies)	6	23	28	18	75
Construction	18	128	68	35	249
Professional Services	16	89	47	34	186
Other Contractual Services/ Business Services	32	99	101	49	281
*Grand Total	72	339	244	136	791

* The total number does not match with the total number of certified companies, because there are companies that provide services/goods in more than one business category, generating duplicated records.

APPLICATIONS PROCESSED	FISCAL YEAR 2016-2017	FISCAL YEAR 2017-2018	REPORT Nov 30, 2018	REPORT Dec 31, 2018	FISCAL YEAR TO-DATE
Total Approved Applications	265	286	14	10	76
New Certifications	170	87	5	4	26
Tri-County Reciprocal Certifications	N/A	91	4	4	24
Re-Certifications	95	108	5	2	26
Total Denied Applications	23	25	18	5	59
Total Applications Processed	288	311	32	15	135

NOTE: Four of the denied applicant firms do not have significant business presence (Located outside the Tri-County area or in business for less than one year) and one firm is a non-profit entity.

APPLICATIONS IN QUEUE	FISCAL YEAR 2016-2017	FISCAL YEAR 2017-2018	REPORT NOVEMBER 30, 2018	REPORT DECEMBER 31, 2018
New Applications	22	22	51	29
Carried Over Applications (Reviewed and pending additional information)	23	32	15	40
Total Applications in the Queue	45	54	66	69

E/S/M/WBE CERTIFICATIONS & RE-CERTIFICATIONS BY ETHNICITY/ GENDER

Ethnicity/ Gender	# Female-Owned Firms	% Female-Owned Firms	# Male-Owned Firms	% Male-Owned Firms	Total Number	Total %
African-American	103	14.39%	148	20.67%	251	35%
Asian-American	19	2.65%	20	2.79%	39	5%
Hispanic-American	99	13.83%	139	19.41%	238	33%
Caucasian American (WBE)	122	17.04%	0	0.00%	122	17%
Native American	0	0.00%	1	0.14%	1	0%
**Non-Minority (SBE)	18	2.51%	47	6.56%	65	9%
Grand Total and %	361	50.42%	355	49.58%	716	100%

**Non-Minority (SBE) is defined as firms certified as Small Business Enterprises and do not include ethnicity as a certification factor.